



Utilities Data Analytics: Altair and Daffron Team for Strong Offering

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Daffron & Associates to integrate Altair's Envision Data Analytics Platform with its Utility Solution

Troy, Mich., June 12, 2017 – Altair has signed an agreement with Daffron & Associates to expand the reach of [Envision](#); its cloud-based business intelligence solution, in the utilities market. Envision will be integrated with Daffron utility software solution and power its data analytics and visualization capabilities to enable utility companies to gain insight from their data.

"Daffron & Associates is very excited to collaborate with Altair. We appreciate Altair's commitment to the utility industry, their deep experience in this field, and their willingness to help achieve the goals of Daffron and its customers," said Daffron Chief Operating Officer Paul Kluba. "Data analytics is integral to Daffron's customers, who interact with large amounts of data and need to evaluate data quickly and derive strategic insight to gain a holistic view of their organization."

Daffron provides tightly integrated utility software solutions, including CIS/billing, customer self-service—web and mobile, financial management, materials and workflow management, prepaid metering, meter data management, and field solutions. In addition to software, Daffron provides application and data hosting as well as information technology services.

Envision provides secure and free-form data visualization in real time. The cloud based solution is scalable throughout the enterprise in real time thanks to its innovative licensing system. Integrated with Daffron, Envision will enable Utilities with easy customer billing analysis, meter data aggregation, rate schedule simulation & optimization, assets and outage management, and more.

"It is my pleasure to welcome Daffron to our collaborative ecosystem," said Joe Sorovetz, Senior Vice President for Enterprise Business at Altair. "Daffron is known for their strength in process-driven user interfaces and highly integrated functional systems, and this association adds strong support for our business, offering our Utility community broader data analytics capabilities that will help reduce manual processes and overall costs."

For more information, product news and details of upcoming events visit <http://envisionbi.com> or connect with us through [Facebook](#), [Twitter](#), [YouTube](#), and [LinkedIn](#).

About Altair

Altair is focused on the development and broad application of simulation technology to synthesize and optimize designs, processes and decisions for improved business performance. Privately held with more than 2,600 employees, Altair is headquartered in Troy, Michigan, USA and operates more than 50 offices throughout 22 countries. Today, Altair serves more than 5,000 corporate clients across broad industry segments. To learn more, please visit www.altair.com.

About Daffron & Associates

Founded in 1976, Daffron & Associates, Inc. is a leading provider of utility Customer Information / Billing, Financial Management, and Work Management systems. Daffron's billing systems are used in the U.S., Canada, and internationally to bill electric services, home security, water, Internet access, gas, sanitation and wastewater. To learn more please visit www.daffron.com.

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