UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): February 21, 2022

Altair Engineering Inc. (Exact name of registrant as specified in its charter)

Delaware

001-38263

38-2591828

(State or other jurisdiction of incorporation)	(Commission File Number)	(IRS Employer Identification No.)
1820 E. Big Beaver Road, Troy, Michigan		48083
(Address of principal executive offices)		(Zip Code)
Registrant's telep	phone number, including area cod	e: (248) 614-2400
(Former	Not Applicable name or former address, if changed since las	t report)
Check the appropriate box below if the Form 8-K filing is in following provisions:	ntended to simultaneously satisfy the	filing obligation of the registrant under any of the
☐ Written communications pursuant to Rule 425 under t	the Securities Act (17 CFR 230.425)	
□ Soliciting material pursuant to Rule 14a-12 under the	Exchange Act (17 CFR 240.14a-12)	
☐ Pre-commencement communications pursuant to Rule	e 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
☐ Pre-commencement communications pursuant to Rule	e 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
Securities registered pursuant to Section 12(b) of the Act:		
Title of each class	Trading Symbol	Name of each exchange on which registered
Class A Common Stock \$0.0001 par value per share	e ALTR	The NASDAQ Stock Market
Indicate by check mark whether the registrant is an emergin chapter) or Rule 12b-2 of the Securities Exchange Act of 19		e 405 of the Securities Act of 1933 (§230.405 of this
Emerging growth company \square		
If an emerging growth company, indicate by check mark if to revised financial accounting standards provided pursuant	9	1 100

Item 2.02. Results of Operations and Financial Condition.

On February 24, 2022, Altair Engineering Inc. (the "Company") issued a press release disclosing its financial information and operating metrics for its fourth quarter and year ended December 31, 2021. A copy of the press release is being furnished as Exhibit 99.1 to this Report on Form 8-K.

The information in this Report on Form 8-K and Exhibit 99.1 attached hereto is intended to be furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act") or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference in such filing.

Item 8.01. Other Events.

On February 21, 2022, the Board of Directors of the Company approved a share repurchase program (the "Repurchase Program"), pursuant to which the Company is authorized to repurchase up to \$50 million of shares of the Company's outstanding Class A Common Stock, par value \$0.0001 per share (the "Common Stock"). The shares of Common Stock may be repurchased in the open market, by block purchase, or in privately negotiated transactions from time to time, depending upon market conditions and other factors, and in accordance with applicable regulations of the Securities and Exchange Commission, including Rule 10b-18 of the Exchange Act.

All shares of Common Stock repurchased pursuant to the Repurchase Program will be retired and be available for use and reissuance as and when determined by the Board of Directors including, without limitation, pursuant to the Company's 2017 Equity Incentive Plan and the Company's 2021 Employee Stock Purchase Plan.

The Repurchase Program has no expiration date and does not obligate the Company to repurchase shares. The timing and actual number of shares repurchased will depend on a variety of factors including price, market conditions, corporate and regulatory requirements and other investment opportunities. Information regarding share repurchases will be available in the Company's periodic reports on Form 10-Q and 10-K filed with the Securities and Exchange Commission as required by the applicable rules of the Exchange Act.

Item 9.01. Financial Statements and Exhibits.

Exhibit 99.1 Press Release issued by Altair Engineering Inc. dated February 24, 2022, furnished hereto.

Exhibit 104 Cover Page Interactive Data File (embedded within the Inline XBRL document).

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: February 24, 2022

ALTAIR ENGINEERING INC.

By: /s/ Matthew Brown

Matthew Brown Chief Financial Officer

Altair Announces Fourth Quarter and Full Year 2021 Financial Results Full Year 2021 Software Product Revenue Grew 15.8%, Exceeding Expectations

TROY, Mich. – **February 24, 2022** – <u>Altair</u> (Nasdaq: ALTR), a global leader in computational science and artificial intelligence today released its financial results for the fourth quarter and full year ended December 31, 2021.

"Altair had an excellent fourth quarter and full year 2021, highlighted by year-on-year software product revenue growth of 15.8%," said James Scapa, Founder, Chairman and Chief Executive Officer of Altair. "Our vision for driving smarter decisions with computational science and artificial intelligence is resonating with customers, our products continue to gain market share, and we are expanding our footprint across all verticals."

"Our fourth quarter 2021 financial performance was a fantastic end to an impressive year, with revenue and profit exceeding expectations and carrying momentum into 2022," said Matt Brown, Chief Financial Officer of Altair. "We achieved software revenue growth in the mid-teens in 2021, while significantly improving our profitability, putting us well on track for our medium and long-term goals."

Fourth Quarter 2021 Financial Highlights

- Software product revenue was \$122.4 million compared to \$113.6 million for the fourth quarter of 2020.
- Total revenue was \$140.8 million compared to \$133.4 million for the fourth quarter of 2020.
- Net loss was \$(1.4) million compared to net income of \$2.2 million for the fourth quarter of 2020. Diluted net loss per share was \$(0.02) based on 79.0 million diluted weighted average common shares outstanding, compared to diluted net income per share of \$0.03 for the fourth quarter of 2020, based on 78.5 million diluted weighted average common shares outstanding.
- Adjusted EBITDA was \$24.0 million, compared to \$21.7 million for the fourth quarter of 2020.
- Non-GAAP net income was \$16.4 million, compared to non-GAAP net income of \$14.5 million for the fourth quarter of 2020. Non-GAAP diluted net income per share was \$0.19 based on 87.3 million non-GAAP diluted common shares outstanding, compared to non-GAAP diluted net income per share of \$0.17 for the fourth quarter of 2020, based on 83.0 million non-GAAP diluted common shares outstanding.
- Free cash flow was \$5.0 million, compared to \$3.4 million for the fourth quarter of 2020.

Full Year 2021 Financial Highlights

- Software product revenue was \$453.7 million compared to \$391.7 million for the full year of 2020.
- Total revenue was \$532.2 million compared to \$469.9 million for the full year of 2020.
- Net loss was \$(8.8) million compared to net loss of \$(10.5) million for the full year of 2020. Diluted net loss per share was \$(0.12) based on 76.2 million diluted weighted average common shares outstanding, compared to diluted net loss per share of \$(0.14) for the full year of 2020, based on 73.2 million diluted weighted average common shares outstanding.
- Adjusted EBITDA was \$85.3 million, compared to \$57.3 million for the full year of 2020.
- Non-GAAP net income was \$57.6 million, compared to non-GAAP net income of \$37.2 million for the full year of 2020. Non-GAAP diluted net income per share was \$0.66 based on 87.3 million non-GAAP diluted common shares outstanding, compared to non-GAAP diluted net income per share of \$0.45 for the full year of 2020, based on 83.0 million non-GAAP diluted common shares outstanding.
- Free cash flow was \$53.8 million, compared to \$26.8 million for the full year of 2020.

Business Outlook

Based on information available as of today, Altair is issuing guidance for the first quarter and full year 2022.

(in millions)	First Quarter 2022 Full Year 2022)22		
Software Product Revenue	\$	134.0	to	\$	137.0	\$	496.0	to	\$	508.0
Total Revenue	\$	152.0		\$	155.0	\$	568.0		\$	582.0
Net Income (Loss)	\$	5.6		\$	7.5	\$	(23.1)		\$	(13.4)
Non-GAAP Net Income	\$	25.2		\$	26.6	\$	65.3		\$	72.7
Adjusted EBITDA	\$	36.0		\$	38.0	\$	96.0		\$	106.0
Net Cash Provided by Operating Activities						\$	12.2		\$	19.2
Free Cash Flow (1)						\$	5.0		\$	12.0

(1) Includes \$65.9 million payment in January 2022 for legal judgement acquired in December 2021.

Conference Call Information

What: Altair's Fourth Quarter and Full Year 2021 Financial Results Conference CallWhen: Thursday, February 24, 2022

Time: 5 p.m. ETLive Call: (866) 754-5204, Domestic (636) 812-6621, International

Replay: (855) 859-2056, Conference ID 8892192, Domestic (404) 537-3406, Conference ID 8892192, International Webcast:

http://investor.altair.com (live & replay)

Non-GAAP Financial Measures

This press release contains the following non-GAAP financial measures: Adjusted EBITDA, Non-GAAP Net Income, Non-GAAP Net Income Per Share and Free Cash Flow.

Altair believes that these non-GAAP measures of financial results provide useful information to management and investors regarding certain financial and business trends relating to its financial condition and results of operations. The Company's management uses these non-GAAP measures to compare the Company's performance to that of prior periods for trend analysis, for purposes of determining executive and senior management incentive compensation and for budgeting and planning purposes. The Company also believes that the use of these non-GAAP financial measures provides an additional tool for investors to use in evaluating ongoing operating results and trends and in comparing the Company's financial measures with other software companies, many of which present similar non-GAAP financial measures to investors.

Adjusted EBITDA represents net income adjusted for income tax expense, interest expense, interest income and other, depreciation and amortization, stock-based compensation expense, restructuring charges, asset impairment charges and other special items as identified by management and described elsewhere in this press release.

Non-GAAP net income excludes stock-based compensation, amortization of intangible assets related to acquisitions, restructuring charges, asset impairment charges, non-cash interest expense, other special items as identified by management and described elsewhere in this press release, and the impact of non-GAAP tax rate to income tax expense, which approximates our tax rate excluding discrete items and other specific events that can fluctuate from period to period.

Non-GAAP diluted common shares includes total outstanding shares plus outstanding equity awards under the Company's equity award plans. *Free cash flow* consists of cash flow from operations less capital expenditures.

Company management does not consider these non-GAAP measures in isolation or as an alternative to financial measures determined in accordance with GAAP. The principal limitation of these non-GAAP financial measures is that they exclude significant expenses and income that are required by GAAP to be recorded in the Company's financial statements. In addition, they are subject to inherent limitations as they reflect the exercise of judgment by management about which expenses and income are excluded or included in determining these non-GAAP financial measures. Altair urges investors to review the reconciliation of its non-GAAP financial measures to the comparable GAAP financial measures, which it includes in press releases announcing quarterly financial results, including this press release, and not to rely on any single financial measure to evaluate the Company's business.

Reconciliation tables of the most comparable GAAP financial measures to the non-GAAP financial measures used in this press release are included with the financial tables at the end of this release.

About Altair

Altair is a global leader in computational science and artificial intelligence (AI) that provides software and cloud solutions in the areas of simulation, high-performance computing (HPC), data analytics and AI. Altair enables organizations across all industries to compete more effectively and drive smarter decisions in an increasingly connected world – all while creating a greener, more sustainable future. To learn more, please visit www.altair.com.

Cautionary Language Concerning Forward-Looking Statements

This press release contains "forward-looking statements" within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995, including but not limited to, our guidance for the fourth quarter and full year 2021, our statements regarding our expectation for 2022, and our reconciliations of projected non-GAAP financial measures. These forward-looking statements are made as of the date of this release and are based on current expectations, estimates, forecasts and projections as well as the beliefs and assumptions of management. Words such as "expect," "anticipate," "should," "believe," "hope," "target," "project," "goals," "estimate," "potential," "predict," "may," "will," "might," "could," "intend," variations of these terms or the negative of these terms and similar expressions are intended to identify these forward-looking statements. Forward-looking statements are subject to a number of risks and uncertainties, many of which involve factors or circumstances that are beyond Altair's control. Altair's actual results could differ materially from those stated or implied in our forward-looking statements due to a number of factors, including but not limited to, the risks detailed in Altair's quarterly and annual reports filed with the Securities and Exchange Commission as well as other documents that may be filed by the Company from time to time with the Securities and Exchange Commission. Past performance is not necessarily indicative of future results. The forward-looking statements included in this press release represent Altair's views as of the date of this press release. The Company anticipates that subsequent events and developments will cause its views to change. Altair undertakes no intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. These forward-looking statements should not be relied upon as representing Altair's views as of any date subsequent to the date of this press rel

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ALTAIR ENGINERING INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

(Unaudited)

		Decem	ber 31,	
(in thousands)		2021		2020
ASSETS				
CURRENT ASSETS		440 = 40		0.44.004
Cash and cash equivalents	\$	413,743	\$	241,221
Accounts receivable, net		137,561		117,878
Income tax receivable		9,388		6,736
Prepaid expenses and other current assets		27,529		21,100
Total current assets		588,221		386,935
Property and equipment, net		40,478		36,332
Operating lease right of use assets		28,494		33,526
Goodwill		370,178		264,481
Other intangible assets, net		99,057		76,114
Deferred tax assets		8,495		7,125
Other long-term assets		28,352		25,389
TOTAL ASSETS	\$	1,163,275	\$	829,902
LIABILITIES, MEZZANINE EQUITY AND STOCKHOLDERS' EQUITY				
CURRENT LIABILITIES				
Current portion of long-term debt	\$	_	\$	29,962
Accounts payable		6,647		8,594
Accrued compensation and benefits		42,307		34,772
Current portion of operating lease liabilities		9,933		10,331
Other accrued expenses and current liabilities		122,226		31,404
Deferred revenue		93,160		85,691
Convertible senior notes, net		199,705		_
Total current liabilities		473,978		200,754
Convertible senior notes, net		´_		188,300
Operating lease liabilities, net of current portion		19,550		24,323
Deferred revenue, non-current		12,872		9,388
Other long-term liabilities		42,894		27,767
TOTAL LIABILITIES		549,294	-	450,532
Commitments and contingencies		0 10,20 1		100,002
MEZZANINE EQUITY		784		784
STOCKHOLDERS' EQUITY		,01		,01
Preferred stock (\$0.0001 par value), authorized 45,000 shares, none issued or outstanding		_		_
Common stock (\$0.0001 par value)				
Class A common stock, authorized 513,797 shares, issued and outstanding 51,524 and 44,216 shares				
as of December 31, 2021 and 2020, respectively		5		4
Class B common stock, authorized 41,203 shares, issued and outstanding 27,745 and 30,111 shares		J		
as of December 31, 2021 and 2020, respectively		3		3
Additional paid-in capital		724,226		474,669
Accumulated deficit		(102,087)		(93,293)
Accumulated other comprehensive loss		(8,950)		(2,797)
TOTAL STOCKHOLDERS' EQUITY		613,197		378,586
TOTAL LIABILITIES, MEZZANINE EQUITY AND STOCKHOLDERS' EQUITY	\$	1,163,275	\$	829,902
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ALTAIR ENGINEERING INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

		For the Three Decem		For the Year Ended December 31,					
(in thousands, except per share data)		2021		2020		2021		2020	
Revenue									
License	\$	94,178	\$	76,381	\$	324,808	\$	259,965	
Maintenance and other services		28,180		37,244		128,938		131,746	
Total software		122,358		113,625		453,746		391,711	
Software related services		8,594		7,906		31,823		26,454	
Total software and related services		130,952		121,531		485,569		418,165	
Client engineering services		8,277		9,934		39,282		44,320	
Other		1,568		1,976		7,328		7,436	
Total revenue		140,797		133,441		532,179		469,921	
Cost of revenue		_		_					
License		6,223		6,786		19,929		19,637	
Maintenance and other services		12,494		10,105		47,862		38,688	
Total software *		18,717		16,891		67,791		58,325	
Software related services		5,645		6,102		23,205		21,243	
Total software and related services		24,362		22,993		90,996		79,568	
Client engineering services		6,547		8,067		31,710		35,684	
Other		1,888		1,631		6,960		6,053	
Total cost of revenue		32,797		32,691		129,666		121,305	
Gross profit		108,000		100,750		402,513		348,616	
Operating expenses:									
Research and development *		38,177		34,966		151,049		126,081	
Sales and marketing *		38,182		30,537		132,750		111,440	
General and administrative *		23,517		22,933		91,500		86,432	
Amortization of intangible assets		4,433		4,986		18,357		16,376	
Other operating (income) loss, net		(956)		5		(3,482)		(3,426)	
Total operating expenses		103,353		93,427		390,174		336,903	
Operating income		4,647		7,323		12,339		11,713	
Interest expense		3,067		3,008		12,065		11,598	
Other (income) loss, net		(1,105)		(65)		562		(1,917)	
Income (loss) before income taxes		2,685		4,380		(288)		2,032	
Income tax expense		4,082		2,182		8,506		12,532	
Net (loss) income	\$	(1,397)	\$	2,198	\$	(8,794)	\$	(10,500)	
(Loss) income per share:			_						
Net (loss) income per share attributable to common									
stockholders, basic	\$	(0.02)	\$	0.03	\$	(0.12)	\$	(0.14)	
Net (loss) income per share attributable to common stockholders, diluted	\$	(0.02)	\$	0.03	\$	(0.12)	\$	(0.14)	
Weighted average shares outstanding:	Ψ	(0.02)	Ψ	0.05	Ψ	(0.12)	Ψ	(0.14)	
Weighted average number of shares used in computing									
net (loss) income per share, basic		79,008		74,020		76,179		73,241	
Weighted average number of shares used in computing		-,-,-		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				-,	
net (loss) income per share, diluted		79,008		78,484		76,179		73,241	

* Amounts include stock-based compensation expense as follows (in thousands):

	(Unaudited)								
	Three Months Ended December 31,						Months Ended ember 31,		
		2021	2020			2021	2020		
Cost of revenue-software	\$	1,828	\$	871	\$	5,619	\$	2,473	
Research and development		5,338		2,686		16,561		8,372	
Sales and marketing		4,244		2,474		15,044		6,423	
General and administrative		1,910		1,385		7,325		4,087	
Total stock-based compensation expense	\$	13,320	\$	7,416	\$	44,549	\$	21,355	

ALTAIR ENGINEERING INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOW (Unaudited)

	Year Ended December 31,								
(in thousands)		2021		2020					
OPERATING ACTIVITIES:									
Net loss	\$	(8,794)	\$	(10,500)					
Adjustments to reconcile net loss to net cash provided by									
operating activities:									
Depreciation and amortization		25,644		23,806					
Provision for credit loss		514		1,259					
Amortization of debt discount and issuance costs		11,428		10,829					
Stock-based compensation expense		44,549		21,355					
Deferred income taxes		(1,502)		(10,350)					
Other, net		757		118					
Changes in assets and liabilities:									
Accounts receivable		(15,645)		(11,032)					
Prepaid expenses and other current assets		(9,026)		(2,131)					
Other long-term assets		(6,682)		(4,527)					
Accounts payable		(3,857)		(1,839)					
Accrued compensation and benefits		7,761		1,985					
Other accrued expenses and current liabilities		6,365		5,629					
Deferred revenue		10,111		8,280					
Net cash provided by operating activities		61,623		32,882					
INVESTING ACTIVITIES:									
Payments for acquisition of businesses, net of cash acquired		(53,983)		(41,028)					
Capital expenditures		(7,849)		(6,093)					
Payments for acquisition of developed technology		(344)		(2,133)					
Other investing activities, net		(306)		162					
Net cash used in investing activities		(62,482)		(49,092)					
FINANCING ACTIVITIES:									
Proceeds from private placement of common stock		200,000		_					
Payments on revolving commitment		(30,000)		_					
Proceeds from employee stock purchase plan contributions		4,222		_					
Proceeds from the exercise of common stock options		2,262		1,710					
Borrowings under revolving commitment		_		30,000					
Other financing activities		(537)		(460)					
Net cash provided by financing activities		175,947		31,250					
Effect of exchange rate changes on cash, cash equivalents and restricted cash		(2,623)		3,010					
Net increase in cash, cash equivalents and restricted cash	-	172,465		18,050					
Cash, cash equivalents and restricted cash at beginning of year		241,547		223,497					
Cash, cash equivalents and restricted cash at end of period	\$	414,012	\$	241,547					
Supplemental disclosures of cash flow:		- /-							
Interest paid	\$	633	\$	731					
Income taxes paid	\$	9,168	\$	12,666					
Supplemental disclosure of non-cash investing and financing activities:	Ψ	5,100	Ψ	12,000					
Issuance of common stock in connection with acquisitions	\$	3.690	\$	3,504					
Promissory notes issued and deferred payment obligations	Ψ	3,030	Ψ	3,304					
for acquisitions	\$	86,936	\$	1,266					
Finance leases	\$	9	\$	118					
Property and equipment in accounts payable and other current liabilities	\$	1,056	\$	1,671					
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Financial Results

The following table provides a reconciliation Adjusted EBITDA, Non-GAAP net income and Non-GAAP net income per share – diluted, to net loss and net loss per share – diluted, the most comparable GAAP financial measures:

		(Unaudited)											
	_	Three Mor Decem			Twelve Months Ended December 31,								
(in thousands, except per share amounts)	_	2021		2020		2021		2020					
Net (loss) income	\$	(1,397)	\$	2,198	\$	(8,794)	\$	(10,500)					
Stock-based compensation expense		13,320		7,416		44,549		21,355					
Amortization of intangible assets		4,433		4,986		18,357		16,376					
Non-cash interest expense		2,915		2,762		11,428		10,824					
Restructuring expense		99		_		5,053		_					
Impact of non-GAAP tax rate		(1,696)		(2,900)		(11,740)		(525)					
Special adjustments and other (1)		(1,229)		_		(1,229)		(372)					
Non-GAAP net income		16,445		14,462		57,624		37,158					
Depreciation expense		1,856		1,904		7,287		7,430					
Cash interest (income) expense		(114)		244		96		(357)					
Income tax expense, net of non-GAAP impact		5,778		5,082		20,246		13,057					
Adjusted EBITDA	\$	23,965	\$	21,692	\$	85,253	\$	57,288					
Net (loss) income per share, diluted	\$	(0.02)	\$	0.03	\$	(0.12)	\$	(0.14)					
Non-GAAP net income per share, diluted	\$	0.19	\$	0.17	\$	0.66	\$	0.45					
GAAP diluted shares outstanding:		79,008		78,484		76,179		73,241					
Non-GAAP diluted shares outstanding:		87,300		83,000		87,300		83,000					

⁽¹⁾ The three and twelve months ended December 31, 2021, includes \$1.2 million currency gains on acquisition-related intercompany loans. The twelve months ended December 31, 2020, includes \$1.0 million of proceeds from settlements related to a historical acquisition and \$0.6 million of severance expense.

The following table provides a reconciliation of Free Cash Flow to net cash provided by operating activities, the most comparable GAAP financial measure:

	(Unaudited)									
	 Three Mor Decem		Twelve Months Ended December 31,							
(in thousands)	2021	2020		2021		2020				
Net cash provided by operating activities	\$ 6,029	\$	5,503	\$	61,623	\$	32,882			
Capital expenditures	(1,038)		(2,087)		(7,849)		(6,093)			
Free Cash Flow	\$ 4,991	\$	3,416	\$	53,774	\$	26,789			

Business Outlook

The following table provides a reconciliation of projected Adjusted EBITDA and projected Non-GAAP net income to projected net income (loss), the most comparable GAAP financial measure:

	(Unaudited)								
		Three Mon March 3				22			
(in thousands)	Low			High		Low		High	
Net income (loss)	\$	5,600	\$	7,500	\$	(23,100)	\$	(13,400)	
Stock-based compensation expense		18,000		18,000		71,600		71,600	
Amortization of intangible assets		5,900		5,900		23,000		23,000	
Non-cash interest expense		300		300		1,300		1,300	
Impact of non-GAAP tax rate		(4,600)		(5,100)		(7,500)		(9,800)	
Non-GAAP net income		25,200		26,600		65,300		72,700	
Depreciation expense		1,900		1,900		7,400		7,400	
Cash interest expense, net		100		100		300		300	
Income tax expense, net of non-GAAP impact		8,800		9,400		23,000		25,600	
Adjusted EBITDA	\$	36,000	\$	38,000	\$	96,000	\$	106,000	

The following table provides a reconciliation of projected Free Cash Flow to projected net cash provided by operating activities, the most comparable GAAP financial measure:

	(Unaudited)				
	Year Ending				
	December 31, 2022				
(in thousands)		Low		High	
Net cash provided by operating activities (1)	\$	12,200	\$	19,200	
Capital expenditures		(7,200)		(7,200)	
Free Cash Flow (1)	\$	5,000	\$	12,000	

⁽¹⁾ Includes \$65.9 million payment in January 2022 for legal judgement acquired in December 2021.