UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 04, 2022

Altair Engineering Inc.

(Exact name of Registrant as Specified in Its Charter)

Delaware (State or Other Jurisdiction of Incorporation) 001-38263 (Commission File Number) 38-2591828 (IRS Employer Identification No.)

1820 E. Big Beaver Road Troy, Michigan (Address of Principal Executive Offices)

48083 (Zip Code)

Registrant's Telephone Number, Including Area Code: (248) 614-2400

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Dere-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

	Trading	
Title of each class	Symbol(s)	Name of each exchange on which registered
Class A Common Stock \$0.0001 par value per share	ALTR	The NASDAQ Global Market

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§ 230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§ 240.12b-2 of this chapter).

Emerging growth company \Box

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02. Results of Operations and Financial Condition.

On August 4, 2022, Altair Engineering Inc. issued a press release disclosing its financial information and operating metrics for its second quarter ended June 30, 2022. A copy of the press release is being furnished as <u>Exhibit 99.1</u> to this Report on Form 8-K.

The information in this Report on Form 8-K and Exhibit 99.1 attached hereto is intended to be furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act") or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference in such filing.

Item 9.01. Financial Statements and Exhibits.

- Exhibit 99.1 Press Release issued by Altair Engineering Inc. dated August 4, 2022, furnished hereto.
- Exhibit 104 Cover Page Interactive Data File (embedded within the Inline XBRL document).

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

ALTAIR ENGINEERING INC.

Date: August 4, 2022

By:

/s/ Matthew Brown

Matthew Brown Chief Financial Officer

Altair Announces Second Quarter 2022 Financial Results Altair Beats Second Quarter Expectations

TROY, Mich. – August 4, 2022 – Altair (Nasdaq: ALTR), a global leader in computational science and artificial intelligence (AI) that provides software and cloud solutions in simulation, high-performance computing (HPC), data analytics and AI, today released its financial results for the second quarter ended June 30, 2022.

"Altair had a strong second quarter, driven by high double-digit software revenue growth, with all our key metrics coming in above our guidance ranges," said James Scapa, founder, chairman and chief executive officer of Altair. "While we are in a period of geopolitical and economic uncertainty, I am confident Altair's culture, customer relationships, high recurring revenue and utilization, high-value business model, and exceptional technology leaves us well-positioned for the remainder of the year."

"The second quarter was another big success, achieving revenue and profit ahead of expectations," said Matt Brown, chief financial officer of Altair. "Led by our year-over-year software product revenue growth of over 17% in the second quarter, we continued to deliver on our commitment to software product revenue growth and margin expansion. While we are encouraged by our strong first half of 2022, we are reducing our full year guidance ranges for revenue and profit due to the impact foreign exchange rates are having on our results in reported currency."

Second Quarter 2022 Financial Highlights

- Software product revenue was \$116.9 million compared to \$99.6 million for the second quarter of 2021, an increase of 17.4%
- Total revenue was \$132.7 million compared to \$119.9 million for the second quarter of 2021, an increase of 10.6%
- Net loss was \$(33.8) million compared to \$(13.6) million for the second quarter of 2021. Diluted net loss per share was \$(0.43) based on 78.9 million diluted weighted average common shares outstanding, compared to diluted net loss per share of \$(0.18) for the second quarter of 2021, based on 75.3 million diluted weighted average common shares outstanding. Net loss margin was (25.5%) compared to (11.4%) for the second quarter of 2021
- Non-GAAP net income was \$10.9 million, compared to non-GAAP net income of \$5.6 million for the second quarter of 2021, an increase of 94.7%. Non-GAAP diluted net income per share was \$0.13 based on 86.3 million non-GAAP diluted common shares outstanding, compared to non-GAAP diluted net income per share of \$0.07 for the second quarter of 2021, based on 80.3 million non-GAAP diluted common shares outstanding
- Adjusted EBITDA was \$16.4 million compared to \$9.5 million for the second quarter of 2021, an increase of 73.1%. Adjusted EBITDA margin was 12.4% compared to 7.9% for the second quarter of 2021
- Cash provided by operating activities was 12.3 million, compared to 18.2 million for the second quarter of 2021
- Free cash flow was \$11.0 million, compared to \$15.8 million for the second quarter of 2021.

Business Outlook

Based on information available as of today, Altair is issuing the following guidance for the third quarter and full year 2022:

(in millions)		Third Q	uarter 20)22		Full Year 2022									
	Software Product Revenue	\$ 99.0	to	\$	104.0	\$	487.0	to	\$	498.0					
	Total Revenue	\$ 115.0		\$	120.0	\$	555.0		\$	566.0					
	Net Loss	\$ (34.9)		\$	(31.0)	\$	(66.1)		\$	(56.5)					
	Non-GAAP Net Income	\$ (1.2)		\$	1.8	\$	60.6		\$	68.0					
	Adjusted EBITDA	\$ 0.0		\$	4.0	\$	89.0		\$	99.0					
	Net Cash Provided by Operating Activities					\$	15.1		\$	23.1					
	Free Cash Flow					\$	8.0		\$	16.0					

Conference Call Information

What:	Altair's Second Quarter 2022 Financial Results Conference Call
When:	Thursday, August 4, 2022
Webcast:	http://investor.altair.com (live & replay)

Non-GAAP Financial Measures

This press release contains the following non-GAAP financial measures: Non-GAAP Net Income, Non-GAAP Net Income Per Share, Adjusted EBITDA, Free Cash Flow, Non-GAAP Gross Profit and Non-GAAP Operating Expense.

Altair believes that these non-GAAP measures of financial results provide useful information to management and investors regarding certain financial and business trends relating to its financial condition and results of operations. The Company's management uses these non-GAAP measures to compare the Company's performance to that of prior periods for trend analysis, for purposes of determining executive and senior management incentive compensation and for budgeting and planning purposes. The Company also believes that the use of these non-GAAP financial measures provides an additional tool for investors to use in evaluating ongoing operating results and trends and in comparing the Company's financial measures with other software companies, many of which present similar non-GAAP financial measures to investors.

Non-GAAP net income excludes stock-based compensation, amortization of intangible assets related to acquisitions, restructuring charges, asset impairment charges, non-cash interest expense, other special items as identified by management and described elsewhere in this press release, and the impact of non-GAAP tax rate to income tax expense, which approximates our tax rate excluding discrete items and other specific events that can fluctuate from period to period.

Non-GAAP diluted common shares as defined starting with Q1 2022, includes the diluted weighted average shares outstanding per GAAP regardless of whether the Company is in a loss position. All periods presented will be adjusted to align with this new definition.

Adjusted EBITDA represents net income adjusted for income tax expense, interest expense, interest income and other, depreciation and amortization, stockbased compensation expense, restructuring charges, asset impairment charges and other special items as identified by management and described elsewhere in this press release.

Free cash flow consists of cash flow from operations less capital expenditures.

Non-GAAP gross profit represents gross profit adjusted for stock-based compensation expense, restructuring expense and other special items as identified by management and described elsewhere in this press release.

Non-GAAP operating expense represents operating expense excluding stock-based compensation expense, amortization, restructuring charges, asset impairment charges and other special items as identified by management and described elsewhere in this press release.

Company management does not consider these non-GAAP measures in isolation or as an alternative to financial measures determined in accordance with GAAP. The principal limitation of these non-GAAP financial measures is that they exclude significant expenses and income that are required by GAAP to be recorded in the Company's financial statements. In addition, they are subject to inherent limitations as they reflect the exercise of judgment by management about which expenses and income are excluded or included in determining these non-GAAP financial measures. Altair urges investors to review the reconciliation of its non-GAAP financial measures to the comparable GAAP financial measures, which it includes in press releases announcing quarterly financial results, including this press release, and not to rely on any single financial measure to evaluate the Company's business.

Reconciliation tables of the most comparable GAAP financial measures to the non-GAAP financial measures used in this press release are included with the financial tables at the end of this release.

About Altair

Altair is a global leader in computational science and artificial intelligence (AI) that provides software and cloud solutions in simulation, high-performance computing (HPC), data analytics and AI. Altair enables organizations across all industries to compete more effectively and drive smarter decisions in an increasingly connected world – all while creating a greener, more sustainable future. To learn more, please visit www.altair.com.

Cautionary Language Concerning Forward-Looking Statements

This press release contains "forward-looking statements" within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995, including but not limited to, our guidance for the third quarter and full year 2022, our statements regarding our expectations for 2022, and our reconciliations of projected non-GAAP financial measures. These forward-looking statements are made as of the date of this release and are based on current expectations, estimates, forecasts and projections as well as the beliefs and assumptions of management. Words such as "expect," "anticipate," "should," "believe," "hope," "target," "project," "goals," "estimate," "potential," "predict," "may," "will," "might," "could," "intend," variations of these terms or the negative of these terms and similar expressions are intended to identify these forward-looking statements. Forward-looking statements are subject to a number of risks and uncertainties, many of which involve factors or circumstances that are beyond Altair's control. Altair's actual results could differ materially from those stated or implied in our forward-looking statements due to a number of factors, including but not limited to, the risks detailed in Altair's quarterly and annual reports filed with the Securities and Exchange Commission as well as other documents that may be filed by the Company from time to time with the Securities and Exchange Commission. Past performance is not necessarily indicative of future results. The forward-looking statements included in this press release represent Altair's views as of the date of this press release. The Company anticipates that subsequent events and evelopments will cause its views to change. Altair undertakes no intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. These forward-looking statements should not be relied upon as representing Altair's views as of any date subsequent to the date of this press rele

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ALTAIR ENGINERING INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

	June 30, 2022	December 31, 2021			
(In thousands)	 (Unaudited)		<u> </u>		
ASSETS					
CURRENT ASSETS:					
Cash and cash equivalents	\$ 416,137	\$	413,743		
Accounts receivable, net	103,483		137,561		
Income tax receivable	11,412		9,388		
Prepaid expenses and other current assets	23,282		27,529		
Total current assets	554,314		588,221		
Property and equipment, net	39,370		40,478		
Operating lease right of use assets	24,977		28,494		
Goodwill	385,989		370,178		
Other intangible assets, net	90,327		99,057		
Deferred tax assets	7,943		8,495		
Other long-term assets	25,588		28,352		
TOTAL ASSETS	\$ 1,128,508	\$	1,163,275		
LIABILITIES, MEZZANINE EQUITY AND STOCKHOLDERS' EQUITY		-			
CURRENT LIABILITIES:					
Accounts payable	\$ 4,962	\$	6,647		
Accrued compensation and benefits	31,084		42,307		
Current portion of operating lease liabilities	9,433		9,933		
Other accrued expenses and current liabilities	49,444		122,226		
Deferred revenue	92,141		93,160		
Convertible senior notes, net	_		199,705		
Total current liabilities	187,064		473,978		
Operating lease liabilities, net of current portion	16,340		19,550		
Deferred revenue, non-current	20,785		12,872		
Convertible senior notes, net	304,676		_		
Other long-term liabilities	41,471		42,894		
TOTAL LIABILITIES	 570,336		549,294		
Commitments and contingencies					
MEZZANINE EQUITY	_		784		
STOCKHOLDERS' EQUITY:					
Preferred stock (\$0.0001 par value), authorized 45,000 shares, none issued and outstanding	—		_		
Common stock (\$0.0001 par value)					
Class A common stock, authorized 513,797 shares, issued and outstanding 52,191 and 51,524 shares as of June 30, 2022, and December 31, 2021, respectively	5		5		
Class B common stock, authorized 41,203 shares, issued and outstanding 27,745 shares as of June 30, 2022, and December 31, 2021	3		3		
Additional paid-in capital	687,338		724,226		
Accumulated deficit	(100,394)		(102,087)		
Accumulated other comprehensive loss	 (28,780)		(8,950)		
TOTAL STOCKHOLDERS' EQUITY	558,172		613,197		
TOTAL LIABILITIES, MEZZANINE EQUITY AND STOCKHOLDERS' EQUITY	\$ 1,128,508	\$	1,163,275		

ALTAIR ENGINEERING INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

Three Months Ended June 30,					Six Months Ended June 30,					
(in thousands, except per share data)		2022		2021		2022		2021		
Revenue										
License	\$	82,688	\$	66,632	\$	188,857	\$	163,027		
Maintenance and other services		34,205		32,926		68,933		66,072		
Total software		116,893		99,558		257,790		229,099		
Software related services		7,376		7,481		16,437		15,579		
Total software and related services		124,269		107,039		274,227		244,678		
Client engineering services		7,047		10,268		15,059		20,945		
Other		1,340		2,605		3,151		4,452		
Total revenue		132,656		119,912		292,437		270,075		
Cost of revenue										
License		4,120		3,617		8,807		9,012		
Maintenance and other services		12,884		12,043		25,603		23,598		
Total software *		17,004		15,660		34,410		32,610		
Software related services		5,464		5,731		11,499		11,853		
Total software and related services		22,468	-	21,391		45,909		44,463		
Client engineering services		5,914		8,293		12,555		17,181		
Other		1,141		2,262		2,662		3,724		
Total cost of revenue		29,523		31,946		61,126		65,368		
Gross profit		103,133		87,966		231,311		204,707		
Operating expenses:										
Research and development *		46,477		38,757		89,571		77,033		
Sales and marketing *		39,116		31,909		74,798		63,979		
General and administrative *		24,367		21,861		47,936		45,787		
Amortization of intangible assets		6,208		4,615		12,111		9,492		
Other operating income, net		(5,767)		(585)		(6,548)		(1,202)		
Total operating expenses		110,401		96,557		217,868		195,089		
Operating (loss) income		(7,268)		(8,591)		13,443		9,618		
Interest expense		700		2,988		1,285		5,961		
Other expense, net		21,907		708		23,975		1,543		
(Loss) income before income taxes		(29,875)		(12,287)		(11,817)		2,114		
Income tax expense		3,899		1,361		10,429		1,402		
Net (loss) income	\$	(33,774)	\$	(13,648)	\$	(22,246)	\$	712		
(Loss) income per share:										
Net (loss) income per share attributable to common stockholders, basic	\$	(0.43)	\$	(0.18)	\$	(0.28)	\$	0.01		
Net (loss) income per share attributable to common stockholders, diluted	\$	(0.43)	\$	(0.18)	\$	(0.28)	\$	0.01		
Weighted average shares outstanding:		. ,		. ,		. ,				
Weighted average number of shares used in computing net (loss) income per share, basic		78,948		75,263		79,204		74,959		
Weighted average number of shares used in computing net (loss) income per share, diluted		78,948		75,263		79,204		79,851		

* Amounts include stock-based compensation expense as follows (in thousands):

	(Unaudited)									
		onths Ei ine 30,	nded	Six Months Ended June 30,			ded			
(in thousands)	2022		_	2021		2022		2021		
Cost of revenue – software	\$	2,030	\$	1,222	\$	3,933	\$	2,380		
Research and development		8,979		4,143		16,337		7,329		
Sales and marketing		7,664		3,659		14,699		7,127		
General and administrative		2,527		1,624		4,845		3,460		
Total stock-based compensation expense	\$	21,200	\$	10,648	\$	39,814	\$	20,296		

ALTAIR ENGINEERING INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOW (Unaudited)

	Six Months Ended June 30,								
(In thousands)		2022		2021					
OPERATING ACTIVITIES:									
Net (loss) income	\$	(22,246)	\$	712					
Adjustments to reconcile net (loss) income to net cash provided by operating activities:									
Depreciation and amortization		15,819		13,180					
Provision for credit loss		114		205					
Amortization of debt discount and issuance costs		829		5,631					
Stock-based compensation expense		39,814		20,296					
Deferred income taxes		(64)		(1)					
Gain on mark-to-market adjustment of contingent consideration		(5,304)		—					
Expense on repurchase of convertible senior notes		16,621		_					
Other, net		115		34					
Changes in assets and liabilities:									
Accounts receivable		29,270		24,852					
Prepaid expenses and other current assets		2,056		(3,367)					
Other long-term assets		4,397		(5,067)					
Accounts payable		(2,070)		(967)					
Accrued compensation and benefits		(9,742)		1,548					
Other accrued expenses and current liabilities		(61,648)		2,999					
Deferred revenue		10,080		(5,333)					
Net cash provided by operating activities		18,041		54,722					
INVESTING ACTIVITIES:									
Payments for acquisition of businesses, net of cash acquired		(37,660)		_					
Capital expenditures		(3,457)		(5,391)					
Other investing activities, net		(322)		(389)					
Net cash used in investing activities		(41,439)	-	(5,780)					
FINANCING ACTIVITIES:		(1-,100)		(0,000)					
Proceeds from issuance of convertible senior notes,									
net of discounts and commissions		224,265							
Repurchase of convertible senior notes		(192,792)							
Proceeds from employee stock purchase plan contributions		4,431							
Repurchase and retirement of common stock		(4,387)							
Proceeds from the exercise of common stock options		1,689		885					
Payments of debt issuance costs		(1,157)							
Payments on revolving commitment		—		(30,000)					
Other financing activities		(131)		(206)					
Net cash provided by (used in) financing activities		31,918		(29,321)					
Effect of exchange rate changes on cash, cash equivalents and restricted cash		(6,226)		(847)					
Net increase in cash, cash equivalents and restricted cash		2,294		18,774					
Cash, cash equivalents and restricted cash at beginning of year		414,012		241,547					
	\$	416,306	\$	260,321					
Cash, cash equivalents and restricted cash at end of period	<u>ل</u>	410,500	φ	200,321					
Supplemental disclosure of cash flow:	^	200	¢	222					
Interest paid	\$	289	\$	339					
Income taxes paid	\$	4,891	\$	3,744					
Supplemental disclosure of non-cash investing and financing activities:									
Property and equipment in accounts payable, other current liabilities and other liabilities	\$	1,530	\$	631					
		1530	7	h⊀I					

Financial Results

The following table provides a reconciliation of Non-GAAP net income and Non-GAAP net income per share – diluted, to net (loss) income and net (loss) income per share – diluted, the most comparable GAAP financial measures:

	(Unaudited)									
		Three Mor Jun	nths E e 30,	nded	Six Months Ended June 30,					
(in thousands, except per share amounts)		2022		2021		2022		2021		
Net (loss) income	\$	(33,774)	\$	(13,648)	\$	(22,246)	\$	712		
Stock-based compensation expense		21,200		10,648		39,814		20,296		
Amortization of intangible assets		6,208		4,615		12,111		9,492		
Non-cash interest expense		422		2,837		839		5,637		
Restructuring expense				1,732				5,078		
Impact of non-GAAP tax rate ⁽¹⁾		79		(601)		(4,957)		(9,678)		
Special adjustments and other ⁽²⁾		16,737				18,229				
Non-GAAP net income	\$	10,872	\$	5,583	\$	43,790	\$	31,537		
Net (loss) income per share, diluted	\$	(0.43)	\$	(0.18)	\$	(0.28)	\$	0.01		
Non-GAAP net income per share, diluted	\$	0.13	\$	0.07	\$	0.51	\$	0.39		
GAAP diluted shares outstanding		78,948		75,263		79,204		79,851		
Non-GAAP diluted shares outstanding ⁽³⁾		86,281		80,303		86,516		79,851		

(1) The Company uses a non-GAAP effective tax rate of 26%.

(2) The three months ended June 30, 2022, includes \$16.6 million expense on the repurchase of convertible senior notes, \$5.4 million currency losses on acquisition-related intercompany loans and a \$5.3 million gain from a mark-to-market adjustment of contingent consideration associated with the World Programming acquisition. The six months ended June 30, 2022, includes \$16.6 million expense on the repurchase of convertible senior notes, \$6.9 million currency losses on acquisition-related intercompany loans and a \$5.3 million gain from a mark-to-market adjustment of contingent consideration associated with the World Programming acquisition-related intercompany loans and a \$5.3 million gain from a mark-to-market adjustment of contingent consideration associated with the World Programming acquisition.

(3) The Non-GAAP diluted shares outstanding for the three and six months ended June 30, 2021, has been changed to align with the current definition.

The following table provides a reconciliation of Adjusted EBITDA to net income, the most comparable GAAP financial measure:

		(Unaudited)											
		Three Mo Jur	nths E 1e 30,	nded	Six Months Ended June 30,								
(in thousands)		2022		2021		2022		2021					
Net (loss) income	\$	(33,774)	\$	(13,648)	\$	(22,246)	\$	712					
Income tax expense		3,899		1,361		10,429		1,402					
Stock-based compensation expense		21,200		10,648		39,814		20,296					
Interest expense		700		2,988		1,285		5,961					
Depreciation and amortization		8,133		6,494		15,819		13,180					
Restructuring expense				1,732		—		5,078					
Special adjustments, interest income and other ⁽¹⁾		16,282		(79)		17,929		(173)					
Adjusted EBITDA	\$	16,440	\$	9,496	\$	63,030	\$	46,456					

(1) The three months ended June 30, 2022, includes \$16.6 million expense on the repurchase of convertible senior notes, \$5.4 million currency losses on acquisition-related intercompany loans and a \$5.3 million gain from a mark-to-market adjustment of contingent consideration associated with the World Programming acquisition. The six months ended June 30, 2022, includes \$16.6 million expense on the repurchase of convertible senior notes, \$6.9 million currency losses on acquisition-related intercompany loans and a \$5.3 million gain from a mark-to-market adjustment of contingent consideration associated with the World Programming acquisition.

The following table provides a reconciliation of Free Cash Flow to net cash provided by operating activities, the most comparable GAAP financial measure:

	(Unaudited)									
		Three Mo Jun	nths Ei 1e 30,	ıded	Six Months Ended June 30,					
(in thousands)		2022	2021		2022			2021		
Net cash provided by operating activities ⁽¹⁾	\$	12,255	\$	18,151	\$	18,041	\$	54,722		
Capital expenditures		(1,267)		(2,352)		(3,457)		(5,391)		
Free cash flow ⁽¹⁾	\$	10,988	\$	15,799	\$	14,584	\$	49,331		

(1) The six months ended June 30, 2022, includes a \$65.9 million payment in January 2022 for a legal judgement acquired in December 2021.

The following table provides a reconciliation of Non-GAAP gross profit to gross profit, the most comparable GAAP financial measure:

	(Unaudited)									
		Three Mon Jun	ded	Six Months Ended June 30,						
(in thousands)	2022			2021		2022		2021		
Gross profit	\$	103,133	\$	87,966	\$	231,311	\$	204,707		
Stock-based compensation expense		2,030		1,222		3,933		2,380		
Restructuring expense				161		—		936		
Non-GAAP gross profit	\$	105,163	\$	89,349	\$	235,244	\$	208,023		
Non-GAAP gross margin		79.3%	,)	74.5%	,)	80.4%	ó	77.0%		

The following table provides a reconciliation of Non-GAAP operating expense to Total operating expense, the most comparable GAAP financial measure:

	(Unaudited)									
	Three Mo Jur	nths E 1e 30,	nded	Six Months Ended June 30,						
(in thousands)	2022		2021		2022		2021			
Total operating expense	\$ 110,401	\$	96,557	\$	217,868	\$	195,089			
Stock-based compensation expense	(19,170)		(9,426)		(35,881)		(17,916)			
Amortization	(6,208)		(4,615)		(12,111)		(9,492)			
Gain on mark-to-market adjustment of contingent consideration	5,304		_		5,304		_			
Restructuring expense			(1,571)				(4,142)			
Non-GAAP operating expense	\$ 90,327	\$	80,945	\$	175,180	\$	163,539			

Business Outlook

The following table provides a reconciliation of projected Non-GAAP net (loss) income to projected net loss, the most comparable GAAP financial measure:

	(Unaudited)								
		Three Months Ending September 30, 2022				Year Ending December 31, 2022			
(in thousands)		Low		High		Low		High	
Net loss	\$	(34,900)	\$	(31,000)	\$	(66,100)	\$	(56,500)	
Stock-based compensation expense		23,700		23,700		86,400		86,400	
Amortization of intangible assets		6,100		6,100		24,400		24,400	
Non-cash interest expense		500		500		1,800		1,800	
Impact of non-GAAP tax rate		3,400		2,500		(4,100)		(6,300)	
Special adjustments and other ⁽¹⁾						18,200		18,200	
Non-GAAP net (loss) income	\$	(1,200)	\$	1,800	\$	60,600	\$	68,000	

(1) Year ending December 31, 2022, includes \$16.6 million expense on the repurchase of convertible senior notes, \$6.9 million currency losses on acquisition-related intercompany loans and \$5.3 million gain from a mark-to-market adjustment of contingent consideration associated with the World Programming acquisition.

The following table provides a reconciliation of projected Adjusted EBITDA to projected net loss, the most comparable GAAP financial measure:

		(Unaudited)								
	Three Months Ending September 30, 2022				Year Ending December 31, 2022					
(in thousands)		Low		High		Low		High		
Net loss	\$	(34,900)	\$	(31,000)	\$	(66,100)	\$	(56,500)		
Income tax expense		3,000		3,100		17,200		17,600		
Stock-based compensation expense		23,700		23,700		86,400		86,400		
Interest expense		200		200		1,300		1,300		
Depreciation and amortization		8,000		8,000		32,000		32,000		
Special adjustments and other ⁽¹⁾		—		—		18,200		18,200		
Adjusted EBITDA	\$		\$	4,000	\$	89,000	\$	99,000		

(1) Year ending December 31, 2022, includes \$16.6 million expense on the repurchase of convertible senior notes, \$6.9 million currency losses on acquisition-related intercompany loans and \$5.3 million gain from a mark-to-market adjustment of contingent consideration associated with the World Programming acquisition.

The following table provides a reconciliation of projected Free Cash Flow to projected net cash provided by operating activities, the most comparable GAAP financial measure:

	(Unaudited) Year Ending December 31, 2022			
(in thousands)		Low	_	High
Net cash provided by operating activities ⁽¹⁾	\$	15,100	\$	23,100
Capital expenditures		(7,100)		(7,100)
Free cash flow ⁽¹⁾	\$	8,000	\$	16,000

(1) Includes \$65.9 million payment in January 2022 for legal judgement acquired in December 2021.